**Two Charlottesville Tech Start-ups Join Forces**

Two local Charlottesville businesses, Lumin and Sigora Solar, formed a tech-partnership to bring homeowners the most advanced smart energy panel, which provides unprecedented control and data around your home’s energy use.

As of July 1st, new customers of Sigora Solar will be able to get the Lumin Smart Panel as part of their Produce and Reduce package.

With the Lumin Smart Panel, homeowners gain valuable insights into their energy use, including detailed performance data of individual appliances, as well as the ability to control the electricity use of nearly every major appliance in their home. All of which can be done anywhere through an app from their phone, tablet or computer.

“This is an amazing partnership,” said Logan Landry, CEO of Sigora Solar. “By bringing our customers the Lumin Smart Panel, we are providing people the opportunity to not just own their power, but control their power.”

Lumin was founded in 2016 and has grown rapidly in the past few months. The advanced technology is installed between the existing electrical breaker panel in the home and individual appliances, including your heat pump, water heater, oven, etc. and provides detailed monitoring and control of energy consumption. The benefits for Sigora’s customers include; further reduced electric bills, reduced energy waste, appliance insights, and energy efficiency.

“We’re extremely excited to work with Sigora, the recognized central VA leader in residential solar” said Kevin O’Shea, Lumin’s Co-Founder and Chief Commercial Officer. “The Lumin Smart Panel is a natural fit for Sigora’s customers who want green energy, resilient energy, and full control and understanding of their energy usage.”

Through their partnership, both companies will guarantee the proper installation and wiring of the smart panel to ensure electrical safety and code compliance.

“The number of installations has been growing rapidly and while the technology is still new, it’s been incredible to hear the feedback from homeowners, especially those who have solar on their roofs” said O’Shea.

“The Lumin and Sigora Solar partnership is another example of Charlottesville’s clean energy industry working together in the development and deployment of cutting edge technology” said Charity Pennock of CvilleREA (Charlottesville Renewable Energy Alliance), “I am excited about what this means for homeowners and business owners in our community.”

Sigora Solar was founded in 2011, and the privately-owned company ranks as one of Inc. 500’s fastest growing companies.

Sigora Solar is the only solar provider in Virginia offering businesses and homeowners solar energy paired with energy efficiency, and no-money-down financing options. Sigora Solar works with customers to reduce their energy bills, sustain the quality of their environment, and shape the future of energy production and conservation. For more information, visit [sigorasolar.com](https://www.sigorasolar.com/).

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